

A Word from the Chief Commercial Officer



PAUL ERIK ANDERSEN

Welcome!

Dear Customers,

Thank you very much for your support.

We have entered the spring and warmer wind is heating up the Greater China area. Though a bit later than expected, we foresee the export volume to increase during the 2nd and 3rd quarter of 2011. Many containers are still stored in terminals and depots and we urge you to ensure you get the damaged units repaired fastest possible so you are ready to release the containers to your customers when the peak starts.

In all our locations in China, Hong Kong and Taiwan, we are ready to assist you with speedy estimation and repair. Please contact the location directly or through our Commercial department in Hong Kong and Shenzhen. We can then sit down and make the detailed planning to ensure readiness.

The middle class of the World is growing fast and with their added purchase power, we continue to be quite optimistic about the future containerized volume. Vessel capacity seems not to be a problem but container availability in the right location could become an issue, so repair fast and utilize the daily capacities available to prepare you for the cargo rush especially out of China.

We are here to assist you and we wish you a strong 2011.

Paul Erik Andersen

Chief Commercial Officer

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Brigantine held Reefer Training for Customer



On February 11th 2011, Brigantine held a Reefer Training in the Yuen Long depot for one of our valued customers, Hapag Lloyd. The purpose of the training was to share Brigantine's expertise in reefer repairing, and also help ourselves to have a better understanding of our customer's needs and requirements.

Through the training, we interacted with the customer, and learned from each other. This greatly helped to improve the communication between Hapag Lloyd and ourselves, and enhanced the mutual trust.



We aim to organize more such training and similar events in the future, to enhance the customer experience. If you would like to know more or would like to visit our depots, please feel free to contact our representative Ms. Huang Fang.

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YICT Gate-B On-chassis Service

Dear Valued Customers,

We are pleased to introduce to you our YICT Gate B on-chassis repair service. Similar to our on-chassis service at YICT Gate A, the Gate B on-chassis is also a fast and cost-effective option for you to repair your containers on-dock. With both options of Gate A on-chassis and Gate B on-chassis, we aim to help you to save the cost of repositioning, gate charge and lifting on/off in depots.

According to the standard practice in YICT, all trucks need to go to Yard K for re-inspection if there's damage found while gating out. Inspectors of YICT shall make decision in Yard K which containers could be repaired by on-chassis. As we can see from the map, our gate B on-chassis area is right next to Yard K, which is very convenient for your truck fleet, and will definitely shorten the container turn-time.



If you're interested in our on-chassis services, please feel free to contact our representative Mr. Raymond Lu and Ms. Huang Fang through below email:

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Raymond.lu@brigantinegroup.com

Or call us at:

+86 755 25279040 (Mr. Raymond)

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