



news@brigantinegroup

April 2010

Welcome!

Dear Customers,

As you will see from the articles in this newsletter the Safety plays a key role in Brigantine's way of doing business. One fatality is simply one fatality too many. Safety has been incorporated in our Vision;

"To be our Customers' first choice for container inland services. We operate as a dynamic group of value-creating businesses, placing people and safety at our core."

On all levels within Brigantine from the MD to the work floor, we do embrace our safety procedures and instructions. In our culture it is also common to take immediate action when a risk is observed. You do not walk by a potential hazardous or risk.

2010 is still challenging but we pledge that Brigantine will continue its services within Container repairs, Marine services and Yard Equipment maintenance. We are here to service you and add value to your business while we still make a profit for ourselves.

Let's work together in 2010 and indeed ensure this will be the case and in a safe environment.

Finally a repeat from the last newsletter: We have changed our email addresses to be more personalized and you can now email us via our name @ Brigantinegroup.com (example: Paul.Erik.Andersen@Brigantinegroup.com).

Yours faithfully,

Paul Erik Andersen
Deputy Managing Director

This award is a kind of recognition to our great effort and hard work in 2009. Let's extend our warmest congratulations to the three winning teams!

Ben Yin
QHSSE Department

YICT Safety Award Won by Shenzhen CS Team

A good news to celebrate the start of the Chinese New year! Shenzhen CS has won a honor in "2009 YICT Annual Safety Competition for Subcontractors". It is the fifth consecutive year that BSSCL received this honor.

In this year's competition, there were a total of 200 teams from all of YICT's sub-contractors who participated in this competition. Seven teams were from Brigantine CS. Out of the seven teams, three have proudly been awarded as "2009 YICT Excellent Safety Team" and they are RA-A team, Reefer team and GHS-C team. It is the first time for RA-A team and Reefer team to get this honor.

In 2009, BSSCL rolled out a series of QHSSE promotions and the employees' enthusiasm and creativity were enhanced, as they become more aware of the potential risks around them. They not only behaved in a safer way, but also demonstrated significant improvements in housekeeping and 5S management at all our repair sites.

For the purpose of best practice sharing, YICT Safety Department organized their subcontractors to visit our sites several times during 2009. Our QHSSE staff was invited to share Brigantine's good QHSSE management experiences to the safety personnel from different subcontractors of YICT.

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China Maritime Exhibition 2010



Brigantine joined the China Maritime Exhibition 2010 on 16th-18th March 2010 and the event was a success.

China Maritime Exhibition takes place every two years and this year was the third time for the exhibition. It is open to different parties in the maritime industry such as ship owners, ship brokers, ship and boat builders and designers, educators, governments, non-government organizations, equipment suppliers and many more.



This year, over 70 global exhibitors from various maritime industries gathered in Hong Kong to share their expertise. Exhibitors comprise of a vast number of service- and equipment providers from all areas of the international commercial, government, military, shipping and ports industries.

The organizer had arranged several presentation seminars on maritime products / services over the three days of China Exhibition. It provides an opportunity to both exhibitors and visitors to get a better understanding about the current maritime industry development as well as the marketplace.



By participating as an exhibitor, Brigantine seized the chance to meet various potential business partners from different parts of the world in the maritime industry and to gain a better understanding about the current market.

We displayed in the exhibition a wide range of marine spare parts such as O ring, bearings, copper band for piston crown, certified steel plate for vessel repair and desiccant. There are also some repair consumables such as welding wire, welding electrode, cutting disc and grinding wheel. We received a lot of interest and positive feedback from both exhibitors and visitors about our products and services, which can help them in improving their businesses.

We also presented several products for which Brigantine is the appointed official sales agent in the regions.

- 1) IOP Marine Pump - Sales agent in HKG and China
- 2) Hempel Paint - Sales agent in Greater China
- 3) MASAVA Offshore Cleanser - Sales agent in Far East

If you are interested to get more information about how our products and services can help you to succeed in your business, call now to contact our dedicated sales representatives:

Hong Kong
 Ms. Terrie Ng +852 3765 7783
 terrie.ng@brigantinegroup.com

South East Asia
 Ms. Ronnie Yiu +852 3765 7781
 ronnie.yiu@brigantinegroup.com

South China, Middle East & Oceania
 Mr. Stanley Gu +86 755 2527 9635
 stanley.gu@brigantinegroup.com

East China, America & Africa
 Ms. Mia Song +86 755 2527 9171
 mia.song@brigantinegroup.com

North China, Europe & India
 Ms. Mary Li +86 755 2527 9996
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 michael.han@brigantinegroup.com



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Hempel Agent in China

Brigantine as Agent of Hempel Paints

Brigantine has been formally appointed by Hempel as her agent to promote and sell Hempel's depots/Equipment Maintenance & Repair (EMR) paints and thinners in China. This strategic cooperation between Hempel and Brigantine will facilitate our jointly serving you in China's depot / EMR sector with more supply varieties at competitive prices.



Development of Hempel Paints in China

Hempel is a market leader in supplying container paints in China. Hempel has been awarded the ISO9002 Quality Certificate by Norway DNV Shipping Company. Hempel not only dominates the Chinese paint market, but is the pioneer in supplying container paints globally. Hempel products are widely used in road lining, housing decoration, vessel, containers, industrial antiseptis, etc. Hempel has become the largest paints supplier in China and Hempel paints have been reputed highly by customers and users.

Low Cost and High Efficiency

Hempel Hi-build 46410 paints are suitable for container repairing activities and no zinc primer is needed. In this way, it results in lower paint cost and higher repairing efficiency.

Distribution Advantages

Hempel has warehouses in North, Central and South China. Customers in different areas can get Hempel paints instantly from Hempel warehouse nearest to them. As agent of Hempel, Brigantine has its own depots in Qingdao, Dalian, Tianjin, Shanghai, Ningbo, Guangzhou, Huangpu, Shenzhen and Hong Kong. This wide network makes distribution of Hempel paints more efficient. We provide door-to-door service to our customers. For customer in the city with Hempel warehouse or Brigantine depots, delivery can be made within 2 days; for customer in the city without Hempel warehouse or Brigantine depot, delivery can be made within 5 days.

Try now to experience the good of Hempel paints. Contact Mary at mary.li@brigantinegroup.com or + 86 755 2527 9996. We would like to serve you at our utmost.



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Environmental Friendly Cleaner – MASAVA

MASAVA offshore cleaner is developed and produced by a Danish company, MASAVA KEMI, which is an ambitious company with the concept that effectiveness and concern for the environment belongs together.

MASAVA KEMI has since 1970 been ahead at the development of environmental friendly products. MASAVA KEMI was the first chemical company to become certified as "Green Label Compliant" by the Danish Environmental Protection Agency and the municipality of Odense.

With the same commitment in environmental protection, and our long term relationship with MASAVA KEMI, Brigantine has become the sole dealer of MASAVA KEMI in the Far East.



MASAVA Cleaner

- is environmental safe
- has higher dilution rate with water
- cleans very difficult dirt without dilution
- contains no petrochemical solvents
- does not liberate poisonous gas, and can be used in closed rooms
- is not inflammable
- is certified and approved according to CEFAS, ACHILLES, HOCNF, CHARM and the Norwegian environmental rules
- is fast in separating according to IMO, and can be used in an oil separator

Masava Offshore Cleaner is an alkaline cleansing agent, dilatable with water. It can be used against occurrence of oil, grease and dirt on surfaces, floors, walls, fixtures, engines, machinery as well as other metal parts. It should not be used on surfaces not proof against alkaline matters. The product is extremely suitable for cleaning of caravans and fibre glass boats.

It is developed for the offshore industry, where environment and work environment is high. It has for several years been used by offshore companies and shipping companies all over the world, but also finds many applications on shore among these as an effective primary cleaning product before painting.

Contact us now to learn more how your business can benefit from using this effective, reasonable price and most important environmental cleaner!

Stanley Gu
Trading Department
Tel : +86 755 2527 9635
Email : stanley.gu@brigantinegroup.com

HYPERDRY



WHY do your containers need “Hyperdry”?

What is “Hyperdry”?

Hyperdry is our active mineral desiccant brand. It is specifically used for container shipment, protecting goods from humidity, condensation and moisture. It could be categorized into 3 specifications, HD48, HD70 and HD100, depending on their different absorption ratio.

Why choose “Hyperdry”?

1. Trust-worthy high quality

Our ingredients are natural, specialized active minerals, made from attapulgite clay mixed with Calcium Chloride with several physical and chemical processes including reaction, granule-making, sifting and drying. This highly improves their absorption ratio.



active minerals



Our packing materials are compound non-woven with fabric coated micro-holes film, thicker than normal non-woven fabric, which could prevent water from leaking out at higher absorption ratio.

2. 100% environment-friendly

Both our ingredients and packing materials are non-toxic and harmless, which comply with Euro ROHS (Restriction of Hazardous Substances) standard. It's tested by SGS that it contains no DMF.

3. Tailor-made service

We could provide tailor-made size and color based on your unique requirement.

We are happy to talk to you to see how Hyperdry can help in enhancing your business! Contact Mia at mia.song@brigantinegroup.com or +86 755 2527 9171. We would like to serve you at our utmost.

Provide Sustainable Service to Customer by Enhancing Employee's Engagement

It has always been an objective for Brigantine Group to provide sustainable service with continuous improvements which all Brigantiners are striving to achieve. We believe that by enhancing HSE awareness, improving employee's engagement level, our Company will have more cohesion to employees, thus we are able to provide service beyond customers' expectations. Today, we select one story to share with you how we get employees engaged in HSE matters-a design campaign throughout Asia CIS entities.

The ASICIS HSSE Campaign 2009 is a continuity of 'Fall-arrest Safety Design Campaign'. Brigantine Group QHSSE team firmly believes that comparing with merely providing traditional trainings, to involve employees proactively participating in HSSE activities is the best way to enhance safety awareness! In total 31 design proposals were submitted from Brigantine Group, and our sister companies in Thailand and India, which indicates high level of HSSE engagement from front line staff all over Asia region. After several rounds of staff and panel judge voting, 6 designs – 5 from Brigantine and 1 from Siam Shoreside, Thailand - became the Top 5 of all proposals.



Mr. Hansen is making a speech



A toast of Celebration



Mr. Hansen and the champion



Ms. Cammy Chan and one of the top 5 winners

The modest but exciting ceremony was held in the pantry room of Brigantine Shenzhen office, hosted by Brigantine Group QHSSE Deputy General Manager - Mr. David Xu and co-hosted by ASICIS HSSE coordinator - Ms. Cammy. We have honorably invited Asia CIS Regional Director - Mr. Michael Lund Hansen to the ceremony together with his Personal Assistant - Ms. Yan Zhou. Also attending this ceremony were: Shenzhen Container Service Senior Manager - Mr. Leslie Leung; Marine Service Deputy General Manager - Mr. Helm; Manager - Mr. Ray Yan; Brigantine executive management team members and QHSSE department staff.

Following the opening by David Xu to warmly welcome and introduce all participants to the ceremony, ASICIS Regional Director Mr. Michael Lund Hansen proudly addressed to all participants, complimenting the initiative and achievements; praised the Champion winner in a short but very encouraging speech. Furthermore Mr. Hansen expressed a high appreciation particularly to the QHSSE team for their contribution in this well organised campaign and such wonderful outcome. He stated that HSSE management is a tough job in our industry but Brigantine QHSSE team has built up a role model. In his speech, Mr. Hansen said: "I receive a lot of invitations, so I need to prioritize to ensure the efficiency of my time. Customer is always my first priority, and then it is about safety!" Mr. Hansen's attendance indeed encouraged all participants and proved HSSE management to be one of the key focuses in ASICIS.

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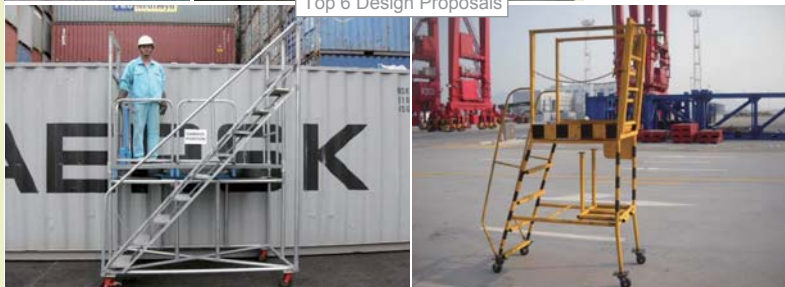
Group photo

Mr. Su Chun Yong, our Champion, who has been working for Brigantine for over 10 years, said humbly: "I have never dreamed in my life of receiving such an honorable award, I will keep it up to invent more safety tools for our day-to-day use and I will encourage more and more people to work harder in improving our work!"

Ms. Cammy Chan, on behalf of executive management team of Brigantine Group presented the other three Top 5 winners



Top 6 Design Proposals



with a short speech, also expressed appreciation to David Xu and the QHSSE team, especially to all proposal designers and their supervisors, without their great support, the campaign would not be such a successful one. She was overwhelmed to witness our staff not only able to repair containers by using tools provided by the company but also able to invent and improve those tools to bring safety to a higher level.

Finally, we toasted in champagne (non-alcoholic) provided by ASICIS Regional Office to celebrate and congratulate the winners again!

For 2010, QHSSE has planned multiple layers of HSSE related promotion activities, to stimulate active involvement from more and more colleagues to achieve higher level of HSSE development throughout the organisation.

HSSE Knowledge Quiz

Please match below text to picture respectively:

A. The ladder shoe was missing.	F. Misuse of lifting gear for lifting e.g. lifted by a rope.
B. The safety latch of lifting gear chain block was unlocked.	G. Poor housekeeping.
C. Flash back arrester was not installed on the cylinder.	H. Didn't wear safety helmet when working in vessel.
D. The gas cylinder laid on the trolley.	I. The electric cabinet was keeping open.
E. The wire of the water resistant socket was exposed.	J. No any safety guarding of drilling machine.



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9



10

Company : _____ Name : _____ Contact No. : _____

1. () 2. () 3. () 4. () 5. () 6. () 7. () 8. () 9. () 10. ()

Important Notice:

1. Please send your answers to Brigantine QHSSE department by email: edmond.leung@brigantinegroup.com before 31 May 2010.
2. Please state clearly your company name, your personal valid contact no. on your mail.
3. Brigantine QHSSE department will award one mysterious gift to twenty winners by lucky draw from the participators with all correct answers in June 2010.
4. Brigantine QHSSE staff will contact you and mail the gift to you if you are the final winner.
5. Should you have any queries, please don't hesitate to contact Mr Edmond Leung of Brigantine QHSSE department at +852 3765 7760 or email to edmond.leung@brigantinegroup.com.
6. Brigantine QHSSE department reserves the final decision of the quiz if any dispute.