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February 2010

## Welcome!

In this issue we are concentrating on our Container Services (CS) and mainly in the southern part of China including Hong Kong though we also have an article referring to Container Services (CS) in Dalian.

It is however not only in South China that CS is expanding. Our strategy for 2010 and onwards also include expansion in other areas in China, India, Malaysia and Taiwan. In addition our sister companies in Asia, Siam Shoreside Services in Thailand and APM-Saigon Shipping Co. Ltd. are also expanding enabling us to offer a truly Asian coverage within container EMR services.

Dear Customer, feel free to contact us for a pan-Asian deal with a geographical spread that so far include 65+ repair locations. We will be pleased to work out a win-win agreement, where we look after your EMR expenses. We wish you a healthy and prosperous year of the Tiger.

Yours faithfully,

Paul Erik Andersen  
Deputy Managing Director

## Reefer Services in Brigantine Xiamen Depot

With the smooth and successful operation of dry containers in Brigantine Xiamen depot, Brigantine started to offer the reefer services in its own depot from January of 2010 including PTI, reefer body and unit repair, and CIQ.

The brand new foaming shop which contains the full range of valuable reefer spare parts, show the determination and strength of Brigantine Group to offer first class reefer services in the Xiamen local market.

Brigantine has a very strong reefer service team in Xiamen with 3 experienced technicians and 8 high qualified welders. The support from the whole Brigantine Group reefer and training team are at their fingertips, both on technical know-how and materials support.



The PTI area is 700 square meters with 36 plugs. The daily PTI capacity is 70 units. While the repair area is 1,000 square meters with enough shelter, and a daily repair capacity of 30 units.

For more information on Brigantine Xiamen services, please visit [www.brigantinegroup.com](http://www.brigantinegroup.com) or contact Mr. Max Ye at +86 138 5007 7685.



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## Brigantine Container Service – Value for money

Brigantine Group, established in 1956 in Hong Kong, has been providing world class repair services to Shipping Lines, Terminals and other customers worldwide. With over 54 years of experience, Brigantine has been aware of the importance of value for money. As the global recession hit the world, shipping industry, without doubt, is affected seriously. Under such circumstance, "Value for Money", is a key criterion for evaluating and selecting business partner.



To make "Value for money" happen, Brigantine Group invests a large amount of money on people training, system maintenance and facilities update each year. What value can Brigantine bring to the customers?

- High equipment availability. Brigantine has vast repair capacity to enable minimal lost booking during peak season. And our extensive service network in different areas help to lower the repositioning cost. Certainly, it will lower your leasing cost and new built acquisition cost.
- Longer equipment depreciable life. The quality repair service will prolong your equipment's life to service more cargoes.
- Low maintenance cost. Each repair step in Brigantine will strictly follow the specific procedures and each repair job is well managed by designed operational system. There will be no ghost repair or improper repair.
- Low Cargo claims from damaged goods. Thanks to quality repair & control service, there is a very low possibility of cargo claim.
- High Third party damaged goods. Brigantine can also help shipping lines to collect 3rd party recovery charges to save repair cost.
- Savings are realized. Besides our world class services, Brigantine also designs cost saving scheme for customers. This initiative protects your company's interest, minimizing personal benefits by company money.
- Promotes CSR, Safety & Environment Protection. Safety & environment protection have always been our focus areas, from top management to front line staff in order to protect your assets and to take social responsibility.
- Equipment is secured (No unauthorized sub-lease). Each Brigantine depot installs CCTV and hire security guards to secure your equipment, avoiding your equipment is sub-leased without any authorization.
- Low supervision/Administrative cost. Brigantine has different functional teams to handle your equipment and prepare daily reports, as well as arrange the flows. In this regard, supervision and administrative costs are kept low.



Above values are converted into savings. The money saved will be reused in production to create more values.

Brigantine will continue to create Value for Money and supply valuable services.

We are looking forward to servicing your boxes in the near future.

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## Our Competitive Advantage: Geographical Spread in South China



We learnt from our 2009 Customer Service Survey, that geographical spread into multiple locations is a key concern for customers' consideration when choosing Brigantine's services. We appreciate that our broad network becomes a competitive advantage in the market. From the below map, we already cover the main terminals and feeder ports in the south China area and nearby to accommodate our customers' needs.

Up to 2010, we have established more than 20 repair facilities in south China area. The table describes the detailed coverage. In 2009, we successfully expanded several repair facilities in West Pearl River Delta. Our expansion plan continues in 2010. We are targeting to start business in Zhongshan and Zhuhai area for both on-dock and off-dock services in later 2010.

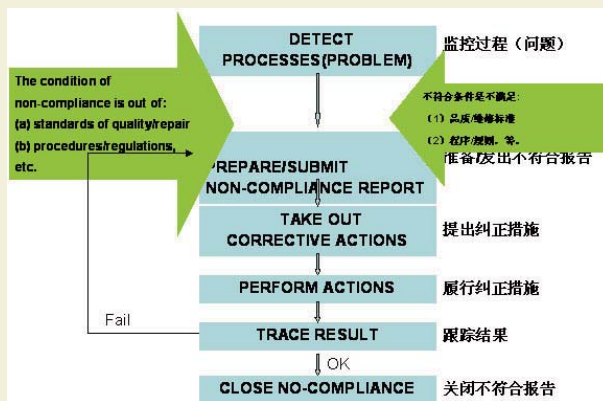
Location	Name	Type	Service	Size	Output
Hong Kong	MTL CT-9	Terminal	On ground/Chassis	2400 sqm	50 units/day
	MTL CT-125	Terminal	On ground/Chassis	1800 sqm	50 units/day
	Yuen Long	Depot	Dry/Reefer repair	37000 sqm	200 units/day
	Sun Tin	Depot	Dry repair	14000sqm	50 units/day
	Tsing Yi	Depot	Dry repair	14000sqm	80 units/day
Yantian	YICT	Terminal	Dry/Reefer repair	10000sqm	280 units/day
	Yantian A	Depot	Dry/Reefer repair	22000sqm	160 units/day
	Yantian C	Depot	Dry repair	20000sqm	120 units/day
	Yantian D	Depot	Dry repair	20000sqm	120 units/day
Dachan	Dachan Terminal	Terminal	On ground/Chassis	2400sqm	80 units/day
	Dachan A	Depot	Dry repair	16000sqm	60 units/day
Shekou	Qianhaiwen	Depot	Dry/Reefer repair	40000sqm	200 units/day
	GIE workshop	Depot	Reefer repair	500sqm	10 units/day
	CCT	Terminal	On chassis repair	200sqm	110 units/day
Guangzhou	SCT	Terminal	On chassis repair	200sqm	130 units/day
	Huangpu A	Depot	Dry repair	15000sqm	80 units/day
	GOCT	Terminal	Dry/Reefer repair	10000sqm	260 units/day
Dongguan	Hai Teng	Terminal	Dry repair	500sqm	30 units/day
	Beijiao	Terminal	Dry repair	500sqm	30 units/day
Foshan	Tianhao	Depot	Dry repair	15000sqm	80 units/day
	Le Liu	Terminal	Dry repair	10000sqm	80 units/day
	XSCCT	Terminal	Dry repair	2500sqm	60 units/day
Xiamen	Xiamen A	Depot	Dry/Reefer repair	80000sqm	250 units/day

We are sincerely looking forward to cooperate with more and more customers in near future. If you have any query or need more information, please feel to contact us or visit our website <http://www.brigantinegroup.com/html/en/index.asp> .

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## Container Repair and Quality Control in Brigantine

Continue to improve repair processes and qualities are amongst Brigantine's constant principles and policies and in accordance to IICL standard and customer requirements. Under internal training, planned in accordance to ISO9001, we have established CORRECTIVE ACTION CONTROL PROCEDURES and defined the responsibilities in the procedures for every manager and supervisors.



Since July 2009, our compliance coordinator of container services has cyclically audited every depot and repair workshop to ensure that our repair and quality standards are met, and trained people of repair and quality team how to monitor non-compliance. The manager accountable will be responsible to make corrective actions and follow up until closed.



Detect non-compliance, will prepare N.C.R. when found out non-compliance during repair.

Monitoring and correction of working processes in terms of IICL standard and customer requirements has been common sense in the container repair areas Brigantine engage in. The staff involved will have specific key performance indicators to be measured on, driving this behavior.

Amongst the key performance indicators for the managers are negligence, recurring problem and corrective actions to be taken within 5 working days when non-compliance has been detected.

The aim is to meet the customer requirements, and even better to exceed the customer requirements making the customer satisfied on the deliveries.



Prevent plywood floor to damage



Working-in -process



Finished



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## New Depot/EMR Facility in Dalian

Dalian Jilong Logistics Co., Ltd and Jilong Brigantine Container Services (a joint venture by Dalian Jilong Logistics and Brigantine Group) will move into a new depot during 1Q of 2010. The new depot is 800 meters away from the existing depot. The new depot is 105,000 square meters and the most advanced container depot in the Dalian area.

Below is the PS picture of the location of Dalian port and new depot:

The new depot operation system is equipped with 6 sets of RMG's and it will create a new service standard for our customers in Dalian.

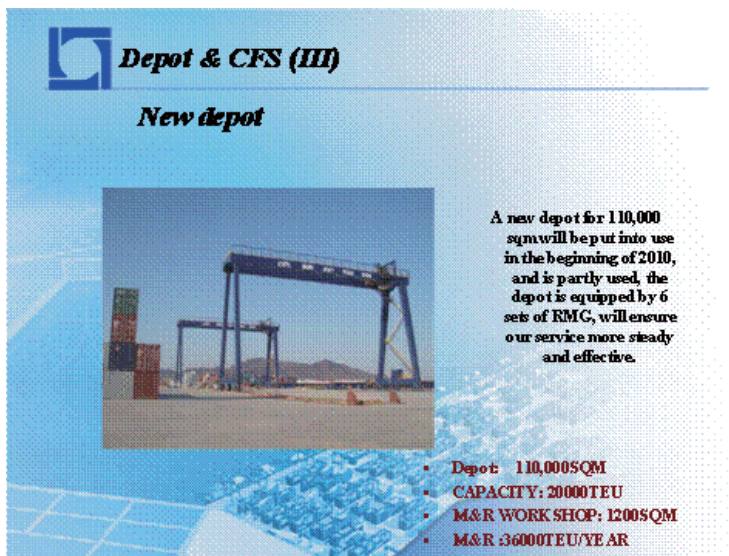
We believe the new depot facilities are able to provide our customers with better operation efficiency, improved container management and better customer service for shippers and consignees. As one important function of the depot is the new EMR facilities which will also provide better EMR solutions to our customers.

If any questions about the new depot and our service, please contact Jilong Brigantine General Manager/Mr. Paul Zhong.



## Another New Hong Kong Depot Opens

A new depot opened in January 2010 located in Tsing Yi, Hong Kong. The new depot is 140,000 square feet with 2,400 TEUs storage capacity. The existing customer is Maersk Line. Since this depot is located in Tsing Yi which is close to MTL's CT9 and HIT, it enables us to provide more flexibility for those shipping lines who are calling at Stonecutter's Island.



This depot is another new move to fulfill our expansion plan for 2010. We sincerely welcome more cooperation with different shipping lines. Please contact us; we will be very happy to serve you.

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